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**ADVISORS PENSION**  
CONSULTING GROUP



Our experience can turn your pension project  
into success.



## COMMITMENT

Advisors Pension Consulting Group is committed to helping Advisors evaluate the retirement plan and deferred compensation options available to their clients. We help Advisors develop the innovative and effective recommendations and alternatives that those Plan Sponsors both want and need.

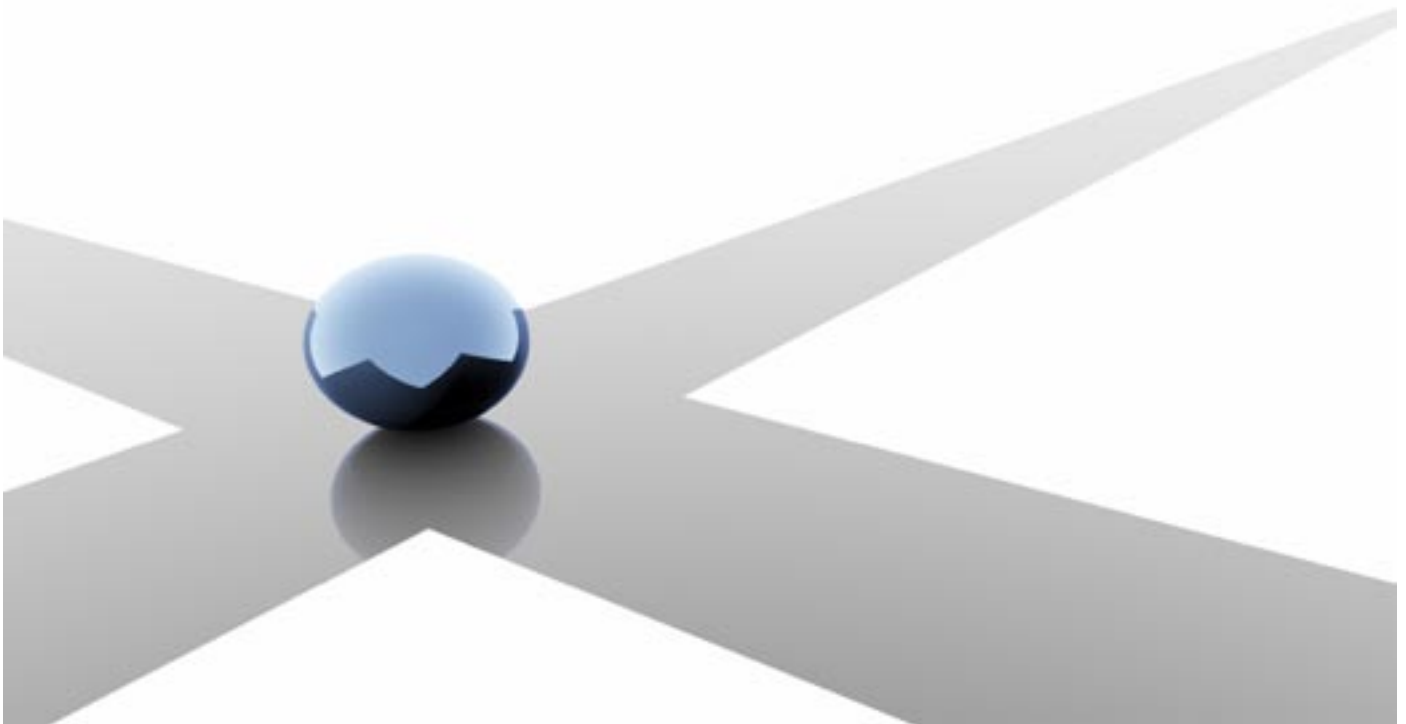
## PROCESS

We are committed to making your work with us easy, simple and profitable. We make it easy because we begin by understanding your practice and your professional goals and we do not try to impose on you one set of retirement plan options. We make it simple because we will play

the roles that you need us to play. We make it profitable because we will help you identify the opportunities in the retirement plans marketplace that make the most sense — given your practice management model, your client demographics and your goals and preferences.

## DISCOVERY

The Advisors Pension Consulting Group process begins with understanding what you have accomplished so far in the retirement plans marketplace and assisting you in understanding the opportunities that marketplace offers that make the most sense. Is your practice management model focused solely on business owners and High Net



Worth clients or is it more broad based? We will work with you to develop strategic and tactical approach alternatives that will have your end goal in mind.

## CUSTOMIZATION

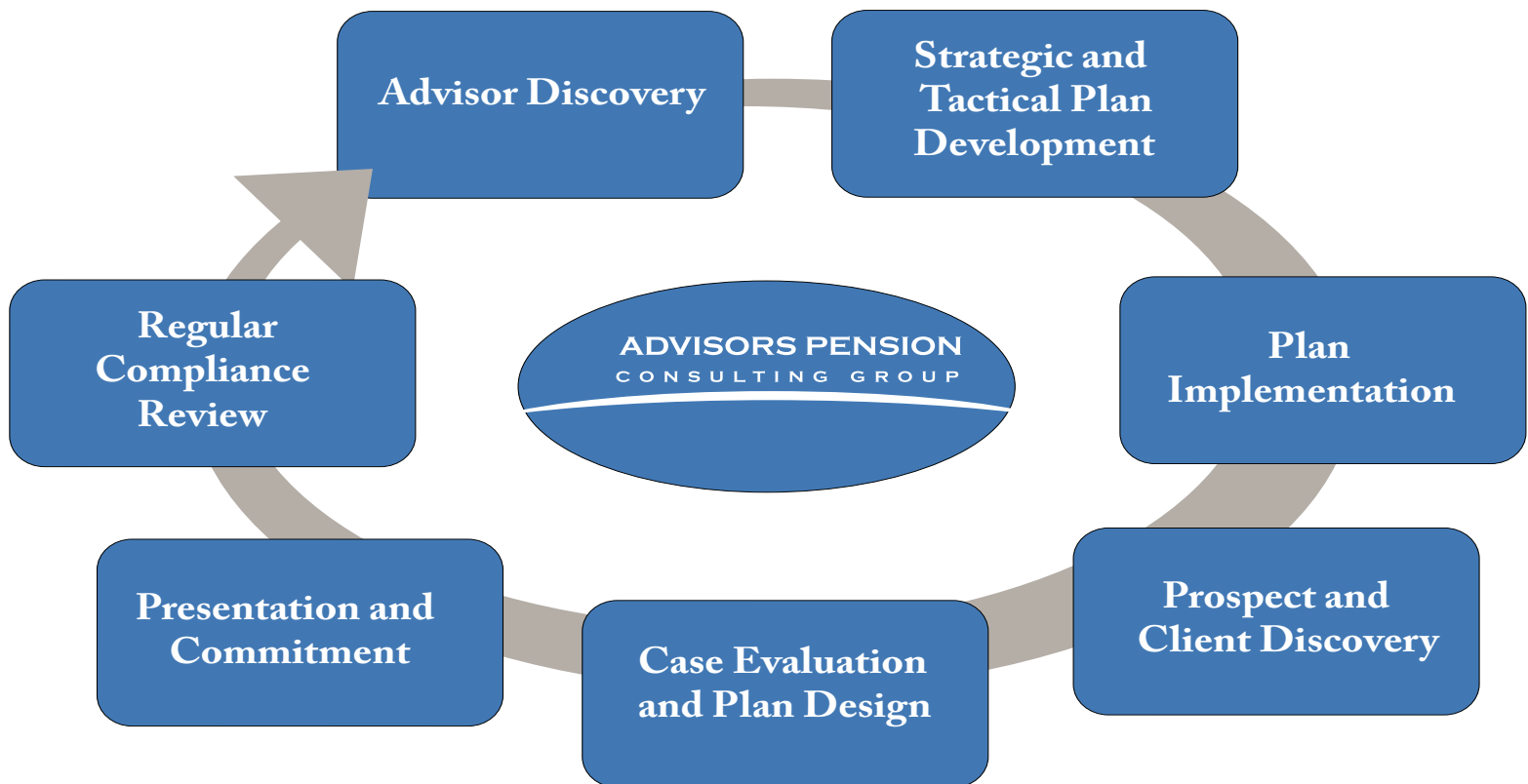
As we work together either conducting client or prospect discovery interviews or designing them, we always keep in mind the independent advisor's chief value proposition: providing independent, objective and unbiased information to clients about the host of retirement plan alternatives that are available.

From that discovery and the company's demographic census information we will work with you to

develop the platform, architecture and design recommendations that will make the most sense and be the most effective.

We will work with you to obtain the client's commitment either to a new plan or to appointing you as the representative on an existing plan – perhaps along with some appropriate platform modifications and improvements.

We will then continue to work with you and the client on implementing the new plan or your appointment. We will work together to develop a plan for improving both employee participation and employee appreciation levels.



# PENSION ACT

# PROTECTION

The Pension Protection Act of 2006 has dramatically changed the retirement plan landscape. There is a higher level of informed awareness than ever before. Our commitment is not to any particular platform but is a commitment to you. We can help you capitalize on today's enhanced awareness with the opportunity to use a host of platforms or develop customized and modular solutions that can include almost any particular investment option.

We can address any or all of the particular issues on the mind of Sponsors today:

- Fiduciary Responsibility
- Participant & Sponsor Education
- Investment Options
- Plan Administration
- Fees and Costs
- Plan Design
- Demographic Range of Investing Goals

Tell us about your client or prospect at [www.advisorspensionconsulting.com](http://www.advisorspensionconsulting.com).

